



**Date: Oct 27, Thursday, 8:00 - 9:30 AM**

Location: Via Zoom

**Present:** Cino Adelson, Eduardo Drake, Fran Howley, Kathya Dawe, Shannon Carson, Terri Davis, Cathy Petersen, Mary McKeon, Rob Peterson, Jack Levi, Sandra Agustin, Shannon Carson **Absent:** **Guest:** David Rost

1. Approve Oct 2022 Agenda
2. Approve Sep 2022 Minutes
3. Treasurer's Report for Sep 2022 (including Practica) (Rob)

October 8, 2022, Saturday milonga party receipts of \$595.00 and costs of \$454.65 (Venue - \$250, DJ - \$150.00, and Food and Supplies - \$54.62), produced a net gain of \$140.35 for this event. Total attendance: 61 (39 paying members, five nonmembers, and 17 free entries for the DJ-1, Workers-2, New Memberships-2, Membership Renewals-4, and Guest Students 8).

October 2022 revenue from the weekly practica series was \$638.00 with \$100.00 of dance instruction fees for net gain of \$538. Year-to-date income from the practica sessions is \$1,193. There were 94 participants at the practicas (70 members, 20 non-members, and four workers) for an average weekly number of 19 attendees this reporting period.

In October 2022, eight membership payments were received totaling \$200.00: Two via PayPal totaling \$50.00 and six direct cash payments totaling \$150.00. One member paid for an extended renewal. October 2022 fees, in total, were \$71.32. Fee items were for PayPal fees and practica supplies this month.

October 2022 net income:

+\$ 140.35 October 2022 milonga  
+\$ 538.00 October 2022 practica sessions  
+\$ 200.00 October Membership payments (eight total)  
- \$ 500.00 Prepaid Rent - Gala  
- \$ 71.32 Administrative fees  
+\$ 307.03 October 2022 net income  
10/25/2022 YTD net income is \$3,029.12  
10/25/2022 Checking account balance: \$5,146.66  
10/25/2022 Savings account balance: \$9,546.12

There was a brief discussion regarding TSoM's minimum balance or reserve to have in our accounts. It was agreed this effort will be postponed.

4. Membership Report including Membership Committee (Kathya)

Total number of members on 21/October/202: 139 (meaning all members with expiration date in October/2022 or later) | Total Renewals: 4

- Memberships expired from January to September 2022: 29
- Last month (Sept) the total memberships expired from January to August 2022 was: 20

Kathya recommends there be a premium provided to renewing members, for example free entry to a milonga except the December gala. Fran recommends this become an agenda item for November. Rob recommends there be a member discount for the December gala.

5. Fall Retreat (Cino) Nov 14, 5:45-9 pm Cino presented the agenda provided by her in a separate document, which includes 2023 strategies, 3-year visioning, budgeting, and team building. It was discussed, and generally agreed, that TSoM will hold a spring and fall retreated each year.
6. TSoM Insurance (Rob) This research will be deferred to the Dec board meeting based on recommendation by Rob as he has been doing extensive due diligence with our insurance agent in coordination with Shannon. Eduardo asked if there are any immediate risks pending as we continue hosting events. Rob responded there shouldn't be any concern for current events. He is examining Board of Directors insurance, errors and omissions insurance, and additional events. Rob advised we're paying a minimum premium, which is just under \$400.
7. Nominating Committee (Fran) leader: Eduardo, Mary Pearl, Barb Hasselback, and Fran are members of the committee. Various names were submitted to Fran for consideration as the chair of the nominating committee.  
**Action:** Committee will meet again to follow up with those who have expressed interest.
8. Nov 8 Milonga (Fran) Venue: Flying Pig – DJ - Jennifer; MC - Sandy; Gate – Rob/Terri, Greeter – Jennifer, Food – Fran, PR – Terri produced a flyer
9. Letter to all instructors describing the mission and offering support to ideas and Programs (Fran) Fran drafted a letter that she has submitted to a few board members for review. It is on hold until after TSoM has its budget developed for 2023. It was recommended by Jack that an advance notice be sent to tango instructors thanking them for building our community and asking them to consider how TSoM and each instructor might collaborate in the future.  
**Action:** Follow-up after Nov board retreat.
10. Website volunteer (Fran) Ron Teo, TSoM member, has volunteered to assist Don on the website. He works at St. Thomas in IT. Dave R has known Ron as has other board

members. Fran made a motion to approve sharing of Blue Lotus Bluehost login and the Wordpress dashboard login. Unanimous approval.

**Action:** Don will give him access to our website.

11. Honoring Volunteers Committee (Cathy) Goal: Honor volunteers during December 17 gala. Fran recommends that it be something simple; she recommends an acknowledgement, such as the Tango Treasure award. It doesn't need to be financial. Mary Pearl recommends guest passes. Treasure dance at a milonga was Sandy. Eduardo giving recognition publicly is important; paying dues is a way of being connected. Cino mentioned adding recognition in newsletter and giving them flowers.

**Action:** Cathy will report at the next meeting.

12. Website Discussion (Sandy) It needs an overhaul; a task force (short term) is being formed to revamp the site. Sandy and Eduardo are currently on the task force.

13. Covid Vaccination Policy (Eduardo) The policy was put into the minutes. Fully vaccinated w/in 6 months and have a booster. Fran advised we haven't checked with attendees regarding their Covid vaccination status. Jack asked whether the board is ok with attendees at TSoM milongas who have covid are wearing a mask. Dave has said that some event organizers are stating "if you have symptoms of covid - don't come." He has found that those who have the initial vaccination likely have their boosters. He noted there are tango promoters who have eliminated the covid vaccination requirement. Sandy advised that some have never had an issue since they didn't ask for proof of Covid vaccination. She recommends an updated statement with a "health" request. Rob supports idea of good health policy. Fran clarified it is being maintained to fully vaccinated in last 6 months. Eduardo recommends "health" policy posted at all events, Facebook page, website, and meeting notices. He also recommends we vote to update the policy.

**Action:** Fran will create a "community care" policy that will be posted on all TSoM media.

14. December 17<sup>th</sup> Holiday party (Fran): The committee has met; the entrance is proposed member - \$40, nonmember - \$50. Terri moves that the board authorize up to \$1000 above expected ticket revenue be allocated for spending the funds. Mary Pearl seconded. Passed unanimously.

15. Adjourned: 9:35 am

**Next Virtual Meeting Monday, Nov 21, 2022 8:00 - 9:30 AM**

**December Virtual Meeting – Dec 22, 2022 8:00 – 9:30 am**